



Land Manager Role Profile

Role Profile			
Job Title:	Land Manager	Reports To: (Job Title)	Group Land Director
Department:	Land	Responsible For: (Management of)	Trainee / Graduate – in the future
Location:	Head Office - Chasetown		
Who we are?			
<p>We have a reputation for providing quality new homes and exceptional customer experience. Every aspect of the location, design and specification of our homes is carried out with good attention to detail and utmost care. In order, to achieve this we rely on the commitment and effectiveness of our employees. In return we provide a working environment that offers autonomy, support and opportunity. We have recently become a five-star builder; this means being a five-star employer.</p> <p>Formed in 1993, we have grown to a business employing over 100 people, with a turnover of £100m. We have ambitious, sustainable growth targets and by 2021 our aim is to achieve £150+m. Despite our growth, we remain true to our values - a family run business that promotes giving people real responsibility, acting on initiative and caring for the wellbeing of our employees. Our head office is Chasetown and have offices in Shrewsbury, Stratford-on-Avon and aim to open an East Midlands office in 2018.</p>			
What will the role involve?			
<p>You will primarily be working in the Land team that has an enviable reputation for a pragmatic, professional straight forward approach to business. The land team is led by Jonathan Flint who has an excellent track record and over 25 years' experience in his field. Jonathan's exceptional technical ability is supported by a wide network of industry contacts.</p> <p>You will be overall responsible for the process of acquiring land for the Central region. You will have the autonomy and freedom to make your own decisions but equally when needed a good amount of support will be on hand. You will be trusted at every stage of the process and you will work in an environment where team work and collaboration are valued. On a day to day basis you will: -</p> <ul style="list-style-type: none"> • Identify viable land opportunities • Manage the Due Diligence Process through to Offer stage • Manage the offer from acceptance through to exchange • Continue to monitor a site throughout the planning process to handover to the construction team <p>As a Manager in the company you will lead from the front, setting an example for the rest of the company. You will drive the company's' growth and expansion and play a key role in the helping the company achieve its growth plans.</p>			
What kind of person are we looking for?			
<p>We are looking for a technically aware and ambitious land manager who is full of energy, enthusiasm and passion to drive our company's growth. A hunger to learn and develop, effective communication skills, commercial acumen, good negotiation skills and dedication to drive all aspects of a deal are all required. We expect strong team working skills, an open and self- starter approach and to be professional and empathic with</p>			

people at every level. If you have experience of operating in the Midland's region that is advantageous, but it shouldn't prevent you from applying.

How will your career develop?

We will discuss with you how you want your career to develop and will provide the support you need. You will be set objectives that will provide clarity and purpose and a development plan that provides the right level of development for you at your stage of your career. You will have access to a senior team that has a wealth of experience who wants to share that experience with you. You will be joining a company that develops individuals careers, provides all the necessary support within a culture that has strong family values.

Our offer?

You will be rewarded generously for your contribution, you will be paid a market rate salary and will receive a management annual bonus based upon the Company meeting its targets. You will receive a benefits package that is competitive within the industry and receive all the training and development you need.

Equal opportunities

Cameron Homes Limited is committed both to promoting equality and diversity in the Company and to Equal Opportunities in employment. The Company believes in equality regardless of race or racial group (including colour, nationality, ethnicity, national origins) religion, caste or belief, age, disability, gender, gender identity, gender reassignment, sexual orientation, marriage and civil partnerships, surrogacy, adoption and parental rights. This includes any incidents of perceptive or associate discrimination and harassment.